



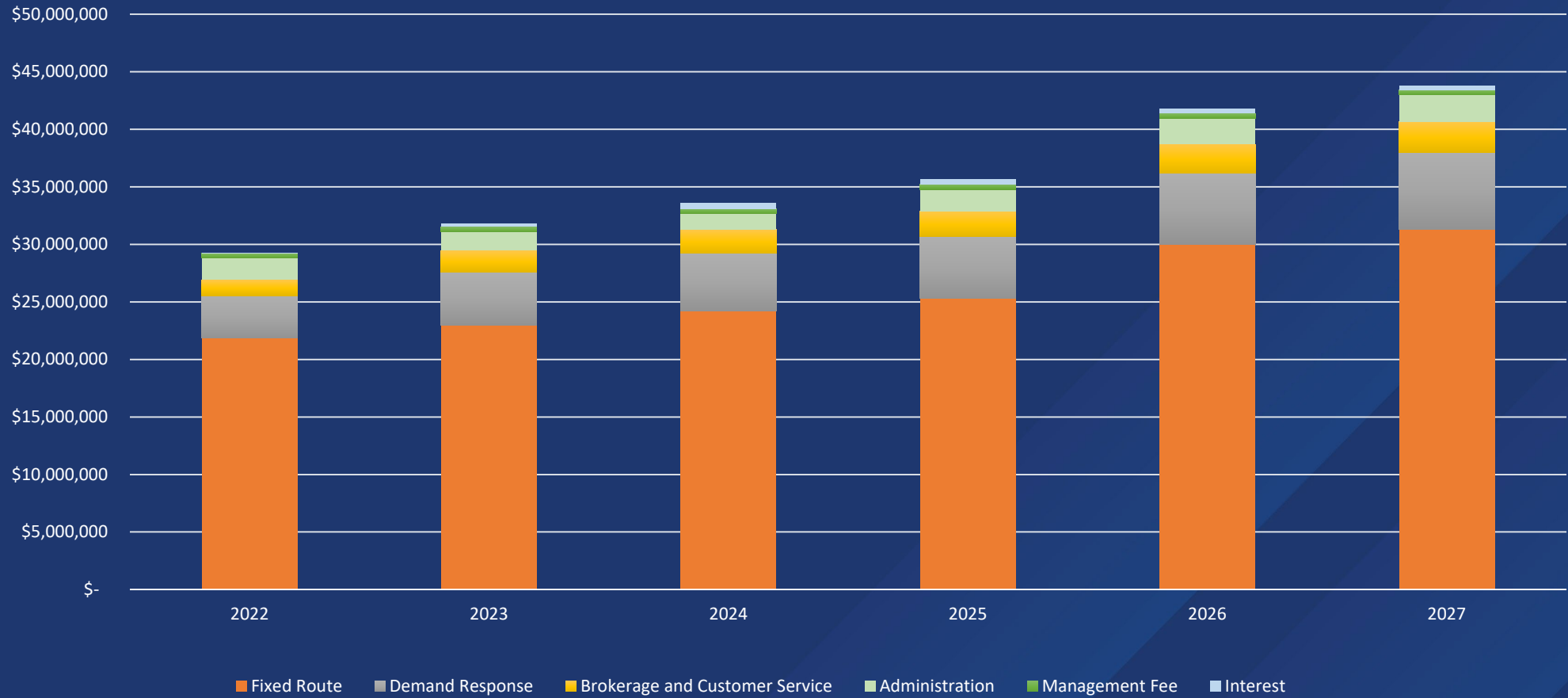
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FY2027 Budget Presentation

Cost Trends

Operating Costs



Cost Drivers

Central Mass Transit Management

- Labor Increase \$1.3m
- Fringe Benefits Increase \$239k
- Insurances Increase \$125k

Second Year of Three Year Labor Agreement
Pension Reduction Offset by Large Health Insurance Increase
Limited General Liability Market

PBSTM

- Labor / Fringe Increase \$173k

Add 2.5 FTE Customer Service Reps; Salary Market Correction;
Large Health Insurance Increase

SCM Elderbus

- Labor / Fringe Increase \$90k

Add 2 Part Time Operators; Salary Market Correction

Administration

- Labor Increase \$134k
- Fringe Benefits Increase \$141k
- Professional Svcs. Decrease \$241k

New Open Position Replaces Contractor; Full Year of Prior
Year Open Position
Assume 2 Open (1 new) Positions Select Family Health
Plan; Large Health Insurance Increase; Pension Appropriation
Reduction Transportation Planning Contractors; Reduction
ITS Procurement Support



Funding Sources

Per Past Advisory Board, Draft Budget Includes Resumption of Fare Collection

Revenues

- | | | |
|----------------------------|-----------------|---|
| • Passenger Revenue | Increase \$5.2m | |
| • Community Transit Grants | Decrease \$125k | Sunset of Migrant Transportation Grants |
| • Discretionary Grant | Decrease \$4.3m | Status of Fare Free Grant Not Yet Known |
| • Administration | Decrease \$53k | Reimagining Transit Advertising Program |

Federal Operating Assistance

- | | | |
|---------------------------|-----------------|---|
| • CARES Act | Increase \$705k | Fund Increasing Transit Operation Costs |
| • American Rescue Plan | Increase \$437k | Fund Increasing Transit Operation Costs |
| • Transportation Planning | Decrease \$60k | Less Reliance on Outside Vendor |

State Contract Assistance

Level Funding Based on H2 Budget (Governor's Budget)

Local Assessments

Increase \$158k Statutorily Allowed Increase of 2.5%



Fiscal Year 2027 Consolidated Budget

	FY 2027 Proposed Budget	FY 2026 Approved Budget	\$ Increase / (Decrease)	% Increase / (Decrease)
Expenses:				
Transit Services				
Fixed Route	\$ 31,277,158	\$ 30,028,907	\$ 1,248,251	4.2%
Demand Response	6,708,881	6,143,951	564,930	9.2%
Brokerage / Customer Service	2,687,733	2,530,949	156,784	6.2%
Administration	2,322,581	2,255,710	66,871	3.0%
Debt Service	373,956	396,767	(22,811)	-5.7%
Management Fee	452,232	439,056	13,176	3.0%
Total Expenses	43,822,541	41,795,340	2,027,201	4.9%



Fiscal Year 2027 Consolidated Budget

	FY 2027 Proposed Budget	FY 2026 Approved Budget	\$ Increase / (Decrease)	% Increase / (Decrease)
Revenues:				
Passenger Revenue	5,250,000	-	5,250,000	-
MassDOT Community Transit Grants	138,445	263,744	(125,299)	-47.5%
MassDOT Discretionary Grant	1,037,806	5,322,639	(4,284,833)	-80.5%
Administration Revenues	150,220	203,650	(53,430)	-26.2%
Other - Non Transportation	22,547	22,547	-	0.0%
Total Revenues	6,599,018	5,812,580	786,438	13.5%

Fiscal Year 2027 Consolidated Budget

	FY 2027 Proposed Budget	FY 2026 Approved Budget	\$ Increase / (Decrease)	% Increase / (Decrease)
Federal Operating Assistance:				
CARES Act	7,008,343	6,303,237	705,106	11.2%
American Rescue Plan	1,338,919	902,356	436,563	48.4%
Operating Assistance Micro-Transit	520,289	520,289	-	0.0%
Short Range Transportation Planning	140,000	199,859	(59,859)	-30.0%
Project Administration	24,100	22,952	1,148	5.0%
Total Federal Operating Assistance	9,031,651	7,948,693	1,082,958	13.6%

Fiscal Year 2027 Consolidated Budget

	FY 2027 Proposed Budget	FY 2026 Approved Budget	\$ Increase / (Decrease)	% Increase / (Decrease)
Net Cost of Service	<u>28,191,872</u>	<u>28,034,067</u>	<u>157,805</u>	<u>0.6%</u>
Net Cost of Service Funding				
A. State Contract Assistance	21,721,844	21,721,844	-	0.0%
B. Local Assessments	6,470,029	6,312,223	157,806	2.5%
Surplus / (Deficit)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	

Status of Pandemic Era Federal Funding

Coronavirus Aid, Relief, and Economic Security (CARES)

Original Apportionment:	\$36,048,200
Fiscal Year 2020 Use:	\$373,647
Fiscal Year 2021 Use:	\$4,626,360
Fiscal Year 2022 Use:	\$3,426,381
Fiscal Year 2023 Use:	\$5,126,705
Fiscal Year 2024 Use:	\$1,597,601
Fiscal Year 2025 Use:	\$535,338
Fiscal Year 2026 Budget:	\$6,303,237
Fiscal Year 2027 Budget:	<u>\$7,008,343</u>
Projected Balance:	\$7,050,558

American Rescue Plan Act (ARPA)

Original Apportionment:	\$5,992,829
Fiscal Year 2022 Use:	\$619,440
Fiscal Year 2023 Use:	\$633,402
Fiscal Year 2024 Use:	\$744,950
Fiscal Year 2025 Use:	\$414,843
Fiscal Year 2026 Budget:	\$902,356
Fiscal Year 2027 Budget:	<u>\$1,338,919</u>
Projected Balance:	\$1,338,919



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Lobby Update

Lobby Update

Project Remains On Schedule

Current Work

- Framing
- Rough Electrical
- HVAC



Picture of Future Security Office



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Real Time Signs

Real-Time Signs on Platform

5 Double side signs installed at Central Hub along with Falcon Buttons

Next Steps: Updating Script and testing





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Comprehensive Regional Transit Plan

Comprehensive Regional Transit Plan

Study Released in February

Next Step: Development of Service Concept Materials

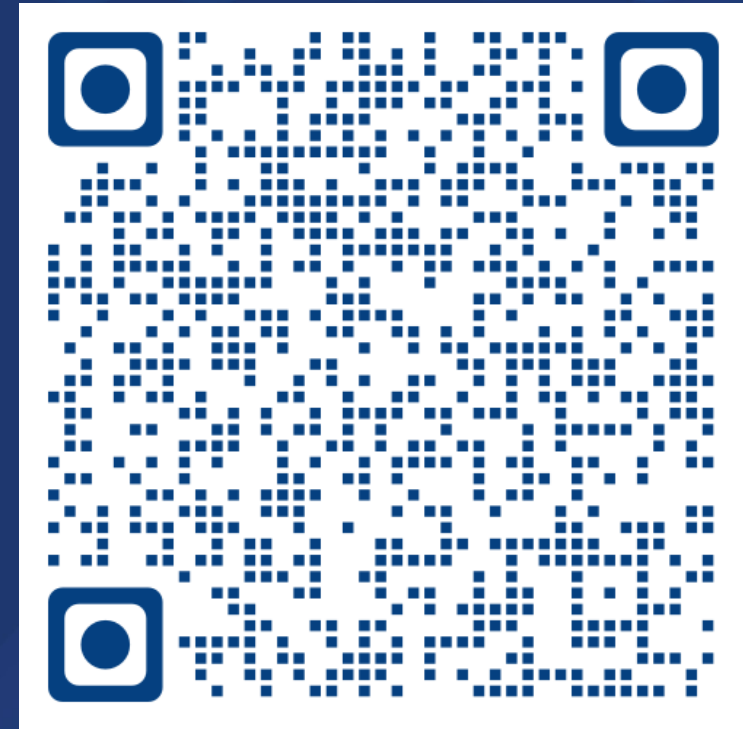
- Span of Service
- Frequency
- Crosstown
- Limited Stop
- Microtransit/Same Day ADA

Constraints

- Funding and Assets (buses, vehicles) will require concept prioritization

Process (dates TBD)

- Material Development
- Board vote to hold public hearings
- Admin to make adjustments based on feedback
- Presentation to Board for formal vote
- Short, medium and long term implementation



QR Code Link to the Study



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Other Admin Updates

New Buses on the Street!

40' Hybrid buses are starting to roll out!

New Interior Grab Poles and Seating



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